



# WHOLESALE SERVICES DIVISION

## DELPHI DEALER APPLICATION

DELPHI'S DEALER SERVICES PROGRAM is designed to meet the specific needs of glass and other craft related store fronts. Please complete the information requested below and return this application by mail, email or fax. Upon approval, you will receive Delphi's Confidential Wholesale Catalog and further information on the dealer program.

NOTE: You MUST have a craft related business.

*By checking the following box you are certifying that your store is art/craft related. By applying for Delphi's Dealer program you agree to the terms and conditions of your account.*

NAME: \_\_\_\_\_ E-MAIL ADDRESS: \_\_\_\_\_

BUSINESS NAME: \_\_\_\_\_

SELLER'S PERMIT/STATE RESALE OR SALES TAX #: \_\_\_\_\_

FEDERAL ID # OR SOCIAL SECURITY #: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP: \_\_\_\_\_

BUSINESS PHONE: \_\_\_\_\_ BUSINESS WEB ADDRESS: \_\_\_\_\_

BUSINESS HOURS: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_

### Business Profile Information

To best serve your needs it is helpful for us to learn as much about your business as possible.

**How many years have you been in business at this location?** \_\_\_\_\_

**How many square feet is your store?** \_\_\_\_\_

**Business Type (select one):**

- Retail Stained Glass Shop - Selling Supplies
- Contemporary Ceramic Studio
- General Craft Shop
- Woodworking Shop
- Cabinet / Furniture
- Other: \_\_\_\_\_

**Which Delphi product lines are you interested in (select all that apply):**

- Stained Glass
- Fusing
- Bead Making
- Mosaics
- Silver Clay
- Ceramics
- Other: \_\_\_\_\_

**Dealer Purchasing Minimums:**

- \$850 Merchandise Minimum on Initial Order
- \$100 Merchandise Minimum on All Additional Orders
- \$10,000 Merchandise Annual Minimum

**Type of Work Done for Business (select all that apply):**

- Sell Supplies
- Teach Classes
- Fusing / Slumping
- Windows / Panels / Doors
- Lamps
- Bead Making
- Jewelry
- Blown Glass
- Ceramics
- Do Art / Craft Shows
- Other: \_\_\_\_\_

Certain qualifications must be met in order to be eligible for the Delphi Dealer Program.

**24 HOUR FAX**



**800-748-0374**

**MAIL TO:**

3380 E. Jolly Rd.  
Lansing, MI 48910

**OR CONTACT US BY PHONE**



**800-248-2048 x3022**